

# ELITE BIOMEDICAL ENGINEERING LIMITED



## COMPANY PROFILE

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# About

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- Elite Biomedical Engineering Limited (EBE) is a professional business founded and incorporated in 2018 as private limited company by the Registrar General. Our aim is to satisfy customers' needs through guaranteeing efficiency and quality in all aspects of its business activities through provision of reliable products of lasting value and high quality.
- We are a well-established company in Malawi with all relevant certification and recommendations. EBE Company strives considerably to bring solutions and way-out to medical field. We are your reliable and unconditional partner in medical solutions and expert in health care technology.



# Our Services

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## ■ Supply and installation of medical hospital equipment

EBE being technologically motivated company, supplies medical and hospital equipment of up-to date specification to ensure that only appropriate equipment is available for the hospitals for quality care provision.

## ■ Repair/maintenance of medical and hospital equipment

It is a prime approach for the EBE Company to ensure that all medical and hospital equipment are in service and in a good working condition. EBE Company repair all various kinds of medical and hospital equipment. We do our work both at your site or institution as well as at our workshop depending on the nature of work.

## ■ Service of medical and hospital equipment (e.g., on contract basis)

The company also undertakes equipment service under 'Contract' at any duration you may insist.

## ■ Energy management

Hospitals typically operate 24 hours a day and energy costs present a significant opportunity for savings. Energy use makes up a large part of the hospital budget. Hospitals have the second largest energy consumption when it comes to energy use per square foot among commercial build. Improving energy efficiency in healthcare is about making the most of the energy that is used without compromising the comfort of patients and staff. EBE Company assist in Equipment specification at the purchasing stage that satisfy the doctor's needs at the same time maximizing energy requirements.



## ■ User training to health workers on various medical and hospital equipment

EBE believes that any medical equipment has ability to heal or kill the patient based on the way it has been used. EBE has biomedical engineers and technicians who are experts with a third eye on any medical equipment and knows anatomy of every medical equipment and appropriate operation. It conducts user training to hospital workers on the correct and safe operation of various medical equipment.

## ■ Consultancy services

The company also provide consultancy services in planning, procurement (acquisition) f medical equipment, Assets management, Risk Management (utilization).

## ■ Medical equipment labelling and engraving

## ■ Training on 5S



# Vision

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- To be the first choice, world-class independent Biomedical Engineering Company in Malawi and beyond to support the quality supply and delivery of healthcare services by guaranteeing the accessibility of safe and effective medical technology and provide solution on energy serving's technology and building designs



# Mission



- Maintaining a positive viewpoint, we are dedicated to provide and support delivery of the highest quality health care services yet at a reasonable price for general customer satisfaction that enhances our client’s better quality of lifetime. We make every effort for our clients’ need for justifiable health care, social and total economic growth.



# Core Values

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**Customer  
focus**

**Quality**

**Professionalism**

**Honesty**

**Fulfilment**

**Humanity**

**Integrity**

**Innovation**

**Inclusion**



# Need Assessment

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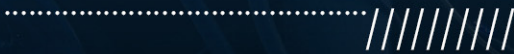
Hospitals in Malawi experience great challenges in accessing skilled and experienced biomedical engineers and technicians who can install, maintain or repair and service their medical equipment. As a result, equipment essential to diagnosing diseases, sterilizing tools, and performing surgery quickly falls out of service.

Without working equipment, physicians and nurses are unable to deliver quality health care, and patients suffer a lot. Knowing that in a range of settings, those who work in health care do not make things easy for themselves, EBE is established to help hospitals overcome such fatal challenges.



# Our Solution

In response to these challenges, EBE has brought robust solution that ensures availability of safe and effective health care services, medical technology and provide solution on energy saving technology and binding designs covering; planning, procurement (Acquisition) of medical equipment, Assets Management, Risk Management (Utilization), Energy management, User training to hospital (health) worker on all kinds of medical equipment, supply and installation of medical equipment and service/repair of medical equipment. These services have been shaped to outfit your professional necessities.



# Cost Structure

- The company expect to reach the desired profits in the first year and does not anticipate serious cash flow complication. EBE Company works with ultimate professionalism whilst go-getting to come across your corporate desires at a competitive price. In outlook of this assurance each EBE company's services line entices a separate fee except for its free of charge planned services.



# Management Competencies

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- EBE Ltd values people who have the requisite qualifications, experience, skills and passion for customer service. Spaced out from highly trained, qualified and experienced management team, EBE Ltd assigns sound experienced and qualified professionals hooked on the engagement work scope and area of specialization.



# Partners

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**HATCH**  
TECHNOLOGIES



# Clients

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EBE Ltd with its professional experience, has a very good record of accomplishment in its job and always have satisfied its customers' needs.

The following are some of the EBE's clients that may be used as a reference regarding its services and professionalism in its works;

- InPATH
- PSI Malawi
- University of Carolina Clinic
- Partners in Hope Clinic
- African Bible College Community Clinic
- Deayang Hospital
- Police
- Mua Mission Hospital
- Nambuma Mission Hospital
- MASM MEDI Clinics
- Kamuzu Central Hospital
- Kapiri Mission Hospital
- Good Hope Pvt Clinic
- Nkhoma Mission Hospital
- St. Annes Mission Hospital
- Uromed Clinic
- Zuwa Energy



# Conclusion

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The high costs that service providers (both in-house and outsourced) charge to health care service providers have been a major factor in leading health institutions to forgo these vital services. EBE Ltd has designed and brought innovative solutions to address this gap by providing a flexible range of health care services.

Our clients have the liberty to choose from our range of services to satisfy their corporate needs at a reasonable and competitive rate.

It is on this premise that we express interest to support you attain your professional purposes through our expert proficient services detailed in this profile.



# Registration

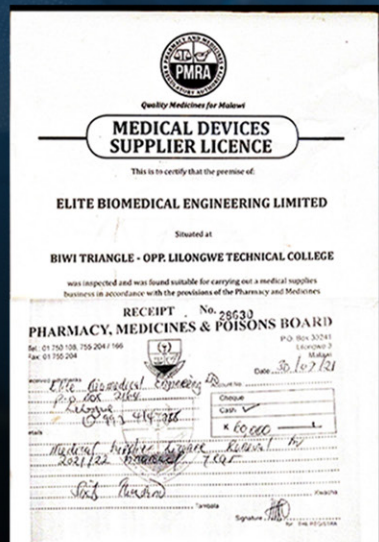
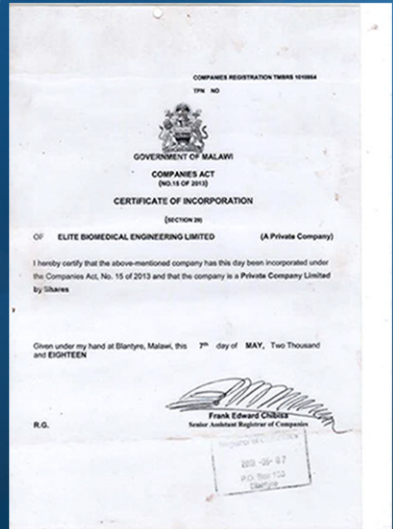
We are fully registered with all relevant authorities still engages more stakeholders in order with comply with required regulations. Here are some of the documents and certifications. Other documents will be presented upon request.

## BUSINESS NAME

- Elite Biomedical Engineering Limited

## REGISTERED BY

- Malawi Revenue Authority
- Pharmacy and Medicine Regulatory Authority
- The Malawi Government Companies Act



# Contact Details



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